

TARIFAS / RATES 2023-2024 TERRA LUNA LODGE - Patagonia (Chile)

LOGGING RATES (with breakfast) / TARIFAS ALOJAMIENTO (con desayuno)

Location (Price/night/accommodation) (DOLARES USD)	1-2 PAX	3-4 PAX	5-6 PAX	Edificio (Price/night/accommodation) (PESOS CLP / IVA)	1-2 PAX	3-4 PAX	5-6 PAX
MAIN LODGE (APARTMENT / NIGHT)	130	170	190	MAIN LODGE (APARTMENT / NIGHT)	117000	153000	171000
SAN VALENTIN (Exclusive) (Esteria CABIN for 9 PAX / NIGHT)	360	360	360	SAN VALENTIN (Exclusive) (Esteria CABIN for 9 PAX / NIGHT)	324000	324000	324000
IGLUS (ROOM / NIGHT)	120	N/A	N/A	IGLUS (ROOM / NIGHT)	108000	N/A	N/A
TINY HOUSE 3 PAX (ROOM/NIGHT)	150	180	N/A	TINY HOUSE 3 PAX (ROOM/NIGHT)	135000	162000	N/A
TINY HOUSE 4 PAX(ROOM/NIGHT)	170	200	N/A	TINY HOUSE 4 PAX(ROOM/NIGHT)	153000	180000	N/A
TREE ROOMS "EL NIDO" (ROOM/ NIGHT)	140	160	N/A	TREE ROOMS "EL NIDO" (ROOM/ NIGHT)	126000	144000	N/A
"CASA DEL PIRATA" (ROOM/NIGHT)	120	N/A	N/A	"CASA DEL PIRATA" (ROOM/NIGHT)	108000	N/A	N/A
"MACLUZZI" ROOM (ROOM/ NIGHT)	140	N/A	N/A	"MACLUZZI" ROOM (ROOM/ NIGHT)	126000	N/A	N/A
"CAMPO DE HELLO" (SUPERIOR ROOM/NIGHT)	220	250	N/A	"CAMPO DE HELLO" (SUPERIOR ROOM/NIGHT)	198000	225000	N/A
BUNGALOW "EL CRISTAL" (CABIN / NIGHT)	150	180	200	BUNGALOW "EL CRISTAL" (CABIN / NIGHT)	135000	162000	180000
CAMP HUT "LA CUEVA" (REFUGE / NIGHT)	70	N/A	N/A	CAMP HUT "LA CUEVA" (REFUGE / NIGHT)	63000	N/A	N/A
CAMP HUT "LA CONDESA" (REFUGE / NIGHT)	70	N/A	N/A	CAMP HUT "LA CONDESA" (REFUGE / NIGHT)	63000	N/A	N/A
LOW SEASON USD (June 01 - August 31) : -30% discount (only lodging)				TEMPORADA BAJA USD (01 Junio - 31 Agosto) : -30% de descuento (solo alojamiento)			

NOTE: Booking minimum 2 nights

NOTA: Reserva mínimo 2 noches

NOTE: All lodging alternatives give 1 night free for each 6 paying nights

NOTA: Todas las alternativas de alojamiento dan derecho a 1 noche gratis cada 6 noches pagadas

ALL INCLUSIVE PROGRAMS / PROGRAMAS TODO INCLUIDO

(Transfer In & Out - Lodging - Full Board - Guide - Daily Excursions)

PRIVATE DEPARTURES / Salidas privadas					REGULAR DEPARTURES / Salidas regulares			
TRADITIONAL ACTIVE PROGRAMS	CODE	1 PAX	2 PAX	3 PAX	4-12 PAX	Departure day / Día de Salida	DURATION / Duración	3-12 PAX
WONDERS OF LAKE GENERAL CARRERA	TLA 01	2150	1340	1070	920	Tuesday & Friday / Martes y Viernes	4 days / 3 nights	920
FLY FISHING TERRA LUNA	TLA 02	2430	1590	1310	1240	(Solo salidas privadas)	5 days / 4 nights	N/A
TERRA LUNA MULTI-ACTIVITIES	TLA 03	2790	1880	1580	1440	Friday / Viernes	6 days / 5 nights	1440
LAKES & FIORDS OF AYSÉN	TLA 04	3470	2190	1770	1550	Tuesday / Martes	7 days / 6 nights	1550
PATAGONIAN GLACIERS (with 1 night camp)	TLA 05	N/A	2150	1810	1650	Tuesday / Martes	7 days / 6 nights	1650
VIP & HELI EXPERIENCE (with 3h helicopter)	TLA 06	N/A	5800	5470	5340	Tuesday / Martes	6 days / 5 nights	5340
ADVENTURE PROGRAMS	CODE	1 PAX	2 PAX	3 PAX	4-12 PAX	Departure day / Día de Salida	DURATION / Duración	3-12 PAX
WILD PATAGONIA EXPERIENCE (with 3 nights camp)	AVE 01	N/A	1990	1690	1490	Friday / Viernes	7 days / 6 nights	1490
PATAGONIAN TRILLODY	AVE 02	N/A	1940	1590	1450	Friday / Viernes	7 days / 6 nights	1450
TREK CERRO HYADES	AVE 03	N/A	2140	1740	1540	1st Tuesday / 1er Martes (November to April)	7 days / 6 nights	1540
THE CONDOR TRAIL ADVENTURE	AVE 04	N/A	3360	2625	2250	Only private Departures (Solo salidas privadas)	11 days / 10 nights	N/A
EXPEDITION PROGRAMS	CODE	1 PAX	2 PAX	3 PAX	4-12 PAX	Departure day / Día de Salida	DURATION / Duración	3-12 PAX
UP TO THE ICEFIELD	EXP 01	N/A	1980	1640	1470	Tuesday / Martes (November to April)	7 days / 6 nights	1470
ICEFIELD CIRCUIT	EXP 02	N/A	3050	2490	2250	Only private Departures (Solo salidas privadas)	11 days / 10 nights	N/A
SAN LORENZO (1700ms)	EXP 03	N/A	3040	2460	2250	Only private Departures (Solo salidas privadas)	11 days / 10 nights	N/A
SAN VALENTIN (1050ms)	EXP 04	N/A	4890	4210	3890	Only private Departures (Solo salidas privadas)	20 days / 18 nights	N/A

OPTIONAL for any program: Transfer IN or OUT (BBA-Terra Luna) by Helicopter: USD 1200/pers/transfer (Minimum 2 PAX)

TARIFAS / RATES 2023-2024 TERRA LUNA LODGE - Patagonia (Chile)

EXCURSIONS

DESCRIPTION OF EXCURSIONS / descripción de las excursiones					PRICES/Tarifas (USD/pers.)				
SIGHT SEEING EXCURSIONS:					SIGHT SEEING EXCURSIONS:				
TAMANGO + BAKER	SI	10h	/	All public	1 PAX	2 PAX	3 PAX	4-12 PAX	
CHILE CHICO + JENIMENI	SI	10h	/	All public	460	280	215	180	
EXPLORADORES VALLEY + MARBEL CHAPEL	SI	8h	/	All public	450	230	160	130	
EXPLORADORES VALLEY + MARBEL CHAPEL	SI	8h	/	All public	570	320	240	180	
TREKKING:					TREKKING:				
RIO MAQUÍ	SI	3-4h	/	Easy	1 PAX	2 PAX	3 PAX	4-12 PAX	
RIO MAQUÍ	SI	3-4h	/	Easy	125	70	50	40	
VERANADA / FOSILES	SI	5-6h	/	Moderate	260	140	100	75	
LAKE LEONES + NAVIGATION TO GLACIER	SI	10-12h	5-80 years old	Medium	410	250	200	160	
3 LAKES (LEONES/FIERO/CACHORRO)(2 days)	SI	2 days	5-80 years old	Moderate	920	620	520	460	
HIDDEN LAKES (2 days)	SI	2 days	5-80 years old	Medium	710	550	490	450	
SAN LORENZO BASE CAMP (3 days)	NO	3 days	5-80 years old	Medium	1320	690	510	420	
MULTIACTIVITY ADVENTURE (includes helicopter)	NO	5 days	15-75 years old	Medium	N/A	1510	1340	1190	
RAFTING:					RAFTING:				
RIO BAKER (with transfer)	SI	4h	18-70 years old	Easy	1 PAX	2 PAX	3 PAX	4-12 PAX	
RIO BAKER (with transfer)	SI	4h	18-70 years old	Easy	160	120	110	100	
KAYAKING					KAYAKING				
LAGUNA LA MANGA (with transfer)	SI	3h	18-70 years old	Easy	1 PAX	2 PAX	3 PAX	4-12 PAX	
LAGUNA LA MANGA (with transfer)	SI	3h	18-70 years old	Easy	140	120	110	100	
CANOPY:					CANOPY:				
CANOPY TERRA LUNA (COMPLETO)	SI	2h	10-70 years old	Moderate	1 PAX	2 PAX	3 PAX	4-12 PAX	
CANOPY TERRA LUNA (COMPLETO)	SI	2h	10-70 years old	Moderate	180	90	70	50	
CANOPY TERRA LUNA (SOLO AVION)	SI	5mn	10-70 years old	Moderate	10	10	10	10	
CANOPY TERRA LUNA (SOLO AVION)	SI	5mn	10-70 years old	Moderate	10	10	10	10	
JET BOAT:					JET BOAT:				
Valor HORA PATAGONIA JET (solo jet boat)	NO	/	/	All public	1 PAX	2 PAX	3 PAX	4-12 PAX	
Valor HORA PATAGONIA JET (solo jet boat)	NO	/	/	All public	/	170	120	100	
Valor HORA PITUFO JET (solo jet boat)	NO	/	/	All public	/	120	80	60	
Valor HORA PITUFO JET (solo jet boat)	NO	/	/	All public	/	120	80	60	
PTO GUADAL MARMOL CAVE + 3 ISLANDS	NO	1h	/	All public	/	80	60	40	
PTO GUADAL MARMOL CAVE + 3 ISLANDS	NO	1h	/	All public	/	80	60	40	
PTO SANCHEZ + CAPILLA MARMOL	NO	4h	/	All public	/	160	110	70	
PTO SANCHEZ + CAPILLA MARMOL	NO	4h	/	All public	/	160	110	70	
3 LAKES CIRCUIT (Carrera,Bertrand,Plomo with Flipper)	NO	4h	/	All public	/	150	100	80	
3 LAKES CIRCUIT (Carrera,Bertrand,Plomo with Flipper)	NO	4h	/	All public	/	150	100	80	
LAKE LEONES + NAVIGATION TO GLACIER	NO	9h	5-85 years old	Moderate	/	340	270	230	
LAKE LEONES + NAVIGATION TO GLACIER	NO	9h	5-85 years old	Moderate	/	340	270	230	
SOLER VALLEY & GLACIER	NO	10h	5-85 years old	Moderate	/	340	270	230	
SOLER VALLEY & GLACIER	NO	10h	5-85 years old	Moderate	/	340	270	230	
FIERO LAKE & GLACIER	NO	10h	5-85 years old	Medium	/	340	270	230	
FIERO LAKE & GLACIER	NO	10h	5-85 years old	Medium	/	340	270	230	
THE GLACIER ADVENTURE (Leones + Fiero) 2 day	NO	24h	5-85 years old	Medium	/	450	400	350	
THE GLACIER ADVENTURE (Leones + Fiero) 2 day	NO	24h	5-85 years old	Medium	/	450	400	350	
MOUNTAINEERING:					MOUNTAINEERING:				
LINDERO MAGALLANES	SI	8h	10-80 years old	Medium	1 PAX	2 PAX	3 PAX	4-12 PAX	
LINDERO MAGALLANES	SI	8h	10-80 years old	Medium	210	110	95	70	
PUNTA CAMELLO	NO	3 days	10-80 years old	Medium	/	715	580	490	
PUNTA CAMELLO	NO	3 days	10-80 years old	Medium	/	715	580	490	
MIRADOR DEL SAN VALENTIN	NO	4 days	15-75 years old	Demanding	/	960	825	740	
MIRADOR DEL SAN VALENTIN	NO	4 days	15-75 years old	Demanding	/	960	825	740	
CERRO MOCHO	NO	4 days	15-75 years old	Demanding	/	990	780	690	
CERRO MOCHO	NO	4 days	15-75 years old	Demanding	/	990	780	690	
OTHER EXCURSIONS & ACTIVITIES:					OTHER EXCURSIONS & ACTIVITIES:				
FLY FISHING IN LAKE GL CARRERA	SI	2h	/	All public	1 PAX	2 PAX	3 PAX	4-12 PAX	
FLY FISHING IN LAKE GL CARRERA	SI	2h	/	All public	150	100	80	70	
FLY FISHING IN RIO BAKER	SI	4h	/	All public	200	160	130	110	
FLY FISHING IN RIO BAKER	SI	4h	/	All public	200	160	130	110	
Many other alternatives...				upon request					upon request
Many other alternatives...				upon request					upon request

TARIFAS / RATES 2023-2024 TERRA LUNA LODGE - Patagonia (Chile)

OTHER SERVICES: (Net Rates / Tarifas Netas)

MEALS:				English	Français	Español	PRICES / Tarifas		
BREAKFAST	CB	FD	D				/breakfast	14	12600
BOX LUNCH (Picnic)	BL	P	P				/box lunch (picnic)	18	16200
LUNCH	L	D	A				/lunch	30	27000
DINNER	D	DR	C				/dinner	35	31500
COFFEE BREAK	BK	BK	BK				/coffee break	18	16200
FULL BOARD	D	DR	C				/day	60	54000

TRANSFERS:				CODE	Duration	PAX	PRICES / Tarifas		
COIHAIQUE-BBA AIRPORT (1-4 PAX)	GXQ-BBA 4	45min	1-4 PAX				/ transfer (excento IVA)	80	76000
COIHAIQUE-BBA AIRPORT (5-12 PAX)	GXQ-BBA 12	45min	5-12 PAX				/ transfer (excento IVA)	120	114000
TERRA LUNA - VALLE LEONES	TLA-VL	2h	1-12 PAX				/ transfer (excento IVA)	150	142500
TERRA LUNA - COIHAIQUE (or BBA)	BBA-TLA	5h	1-12 PAX				/ transfer (excento IVA)	400	380000
TERRA LUNA - TRANQUILLO	TLA-TQL	45 min	1-12 PAX				/ transfer (excento IVA)	150	142500
TERRA LUNA - COCHRANE	TLA-CHR	1h30	1-12 PAX				/ transfer (excento IVA)	150	142500
TERRA LUNA - CHILE CHICO	CCH-TLA	2h	1-12 PAX				/ transfer (excento IVA)	270	255000
TERRA LUNA - LOS ANTIQUOS	TLA-LAN	2h15	1-12 PAX				/ transfer (excento IVA)	300	285000
TERRA LUNA - CRUCE EL MAITEN	TLA-C.MTN	15min	1-12 PAX				/ transfer (excento IVA)	30	28500
TERRA LUNA - PUERTO BERTRAND	TLA-P.BER	45min	1-12 PAX				/ transfer (excento IVA)	110	104500
TERRA LUNA - PASO ROBALLOS	TLA-P.ROB	4h	1-12 PAX				/ transfer (excento IVA)	320	304000
TERRA LUNA - FUNDO SAN LORENZO	TLA-F.SLO	4h	1-12 PAX				/ transfer (excento IVA)	320	304000
TERRA LUNA - AERODROMO LEON	TLA-S.LO	45min	1-12 PAX				/ transfer (excento IVA)	80	76000
TERRA LUNA - AERODROMO COSMELLI	TLA-S.CMC	20min	1-12 PAX				/ transfer (excento IVA)	60	57000
TERRA LUNA - FINAL VALLE EXPLORADORES	TLA-VEXP	3h	1-12 PAX				/ transfer (excento IVA)	260	247000
TERRA LUNA - TORTEL (1 day)	TLA-TORT	5h	1-12 PAX				/ transfer (excento IVA)	400	380000
TERRA LUNA - VILLA O'HIGGINS (1 day)	TLA-VOGG	9h	1-12 PAX				/ transfer (excento IVA)	550	522500
TERRA LUNA - COMODORO RIVADAVIA (1 day) (ARGENTINA)	TLA-CRVA	12h	1-12 PAX				/ transfer (excento IVA)	900	855000
TERRA LUNA - PTO CHACABUCO (1 day)	TLA-PCH	7h	1-12 PAX				/ transfer (excento IVA)	500	475000

RENTALS:				CODE	Duration	PAX	/item		
RENT A BIKE (1 hour)	BIKE	1h	1 PAX				/bike	10	9500
RENT A BIKE (Full day = max 12h)	BIKE	1 day	1 PAX				/bike	40	38000
RENT A HORSE (2 hours)	HORSE	2h	1 PAX				/horse	50	45000
RENT A HORSE (half day = max 4h)	HORSE	4h	1 PAX				/horse	90	80000
RENT A CYCLE BOAT (Pedalo)	PEDALO	1h	1-4 PAX				/cycle boat	20	19000
RENT A CYCLE BOAT (Pedalo)	PEDALO	1 day	1-4 PAX				/cycle boat	60	57000
RENT A KAYAK (1 hour)	KAYAK	1h	1 PAX				/kayak	15	15000
RENT A KAYAK (Full day = max 12h)	KAYAK	1 day	1 PAX				/kayak	50	48000
RENT A CANOE (1 hour)	CANOE	1h	2 PAX				/canoe	20	19000
RENT A CANOE (Full day = max 12h)	CANOE	1 day	2 PAX				/canoe	60	57000

GUIDES:				CODE	Duration	/item		
LOCAL GUIDE	L. GUIDE	1 day				(+ all eventual expenses)	100	90000
PORTER	PORTER	1 day				(+ all eventual expenses)	100	90000
FISHING / MOUNTAINING GUIDE	F/M GUIDE	1 day				(+ all eventual expenses)	160	144000
BILINGUAL GUIDE (English / French)	B. GUIDE	1 day				(+ all eventual expenses)	130	117000

OTHER SERVICES:				CODE	Duration	/item		
FOGON	FOGON	1h				(only upon request)	11	10000
SALINA (1-6 PAX)	SALINA	max 2h				(only upon request)	35	31500
HOT TUB (1-8 PAX)	HOT TUB	max 2h				(only upon request)	65	60000
MASSAGE	MASSAGE	from 30mn to 1h				(only upon request)	ask	ask
LAUNDRY	LAUNDRY	5kg				/charge	23	21000



