

## TARIFAS / RATES 2023-2024 TERRA LUNA LODGE - Patagonia (Chile)

### Lodging Rates (with breakfast) / Tarifas Alojamiento (con desayuno)

Location (Price/night/accomodation) (DOLARES US\$)	1-2 PAX	3-4 PAX	5-6 PAX	Edificio (Precio/noche/Hab) (PESOS CLP c/ IVA)	1-2 PAX	3-4 PAX	5-6 PAX
MAIN LODGE (APPARTMENT / NIGHT)	130	170	190	MAIN LODGE (APPARTMENT / NIGHT)	117000	153000	171000
SAN VALENTIN (Exclusive) (Entire CABIN for 9 PAX / NIGHT)	360	360	360	SAN VALENTIN (Exclusive) (Entire CABIN for 9 PAX / NIGHT)	324000	324000	324000
IGLUS (ROOM / NIGHT)	120	N/A	N/A	IGLUS (ROOM / NIGHT)	108000	N/A	N/A
TINY HOUSE 3 PAX (ROOM/NIGHT)	150	180	N/A	TINY HOUSE 3 PAX (ROOM/NIGHT)	135000	162000	N/A
TINY HOUSE 4 PAX(ROOM/NIGHT)	170	200	N/A	TINY HOUSE 4 PAX(ROOM/NIGHT)	153000	180000	N/A
TREE ROOMS "EL NIDO" (ROOM/ NIGHT)	140	160	N/A	TREE ROOMS "EL NIDO" (ROOM/ NIGHT)	126000	144000	N/A
"CASA DEL PIRATA" (ROOM/NIGHT)	120	N/A	N/A	"CASA DEL PIRATA" (ROOM/NIGHT)	108000	N/A	N/A
"JACUZZI" ROOM (ROOM/ NIGHT)	140	N/A	N/A	"JACUZZI" ROOM (ROOM/ NIGHT)	126000	N/A	N/A
"CAMPO DE HIELO" (SUPERIOR ROOM/NIGHT)	220	250	N/A	"CAMPO DE HIELO" (SUPERIOR ROOM/NIGHT)	198000	225000	N/A
BUNGALOW "EL CRISTAL" (CABIN / NIGHT)	150	180	200	BUNGALOW "EL CRISTAL" (CABIN / NIGHT)	135000	162000	180000
CAMP HUT "LA CUEVA" (REFUGE / NIGHT)	70	N/A	N/A	CAMP HUT "LA CUEVA" (REFUGE / NIGHT)	63000	N/A	N/A
CAMP HUT "LA CONEJERA" (REFUGE / NIGHT)	70	N/A	N/A	CAMP HUT "LA CONEJERA" (REFUGE / NIGHT)	63000	N/A	N/A
LOW SEASON USD (June 01 - August 31) : -30% discount (only lodging)				TEMPORADA BAJA USD (01 Junio - 31 Agosto): -30% de descuento (solo alojamiento)			

NOTE: Booking minimum 2 nights

NOTE: All lodging alternatives give 1 night free for each 6 paying nights

NOTA: Reserva mínimo 2 noches

NOTA: Todas las alternativas de alojamiento dan derecho a 1 noche gratis cada 6 noches pagadas

### All Inclusive Programs / Programas Todo Incluido

(Transfer In & Out - Lodging - Full Board - Guide - Daily Excursions)

PRIVATE DEPARTURES / Salidas privadas						REGULAR DEPARTURES / Salidas regulares		
TRADITIONNAL ACTIVE PROGRAMS	CODE	1 PAX	2 PAX	3 PAX	4-12 PAX	Departure day /Dia de Salida	DURATION/ Duración	3-12 PAX
WONDERS OF LAKE GENERAL CARRERA	TLA 01	2150	1340	1070	920	Tuesday & Friday / Martes y Viernes	4 days / 3 nights	920
FLY FISHING TERRA LUNA	TLA 02	2430	1590	1310	1240	(Solo salidas privadas)	5 days / 4 nights	N/A
TERRA LUNA MULTI-ACTIVITIES	TLA 03	2790	1880	1580	1440	Friday / Viernes	6 days / 5 nights	1440
LAKES & FJORDS OF AYSEN	TLA 04	3470	2190	1770	1550	Tuesday / Martes	7 days / 6 nights	1550
PATAGONIAN GLACIERS (with 1 night camp)	TLA 05	N/A	2150	1810	1650	Tuesday / Martes	7 days / 6 nights	1650
VIP & HELI EXPERIENCE (with 3h helicopter)	TLA 06	N/A	5800	5470	5340	Tuesday / Martes	6 days / 5 nights	5340
ADVENTURE PROGRAMS	CODE	1 PAX	2 PAX	3 PAX	4-12 PAX	Departure day /Dia de Salida	DURATION/ Duración	3-12 PAX
WILD PATAGONIA EXPERIENCE (with 3 nights camp)	AVE 01	N/A	1990	1690	1490	Friday / Viernes	7 days / 6 nights	1490
PATAGONIAN TRILOGY	AVE 02	N/A	1940	1580	1450	Friday / Viernes	7 days / 6 nights	1450
TREK CERRO HYADES	AVE 03	N/A	2140	1740	1540	1st Tuesday/ 1er Martes (November to April)	7 days / 6 nights	1540
THE CONDOR TRAIL ADVENTURE	AVE 04	N/A	3360	2625	2250	Only private Departures (Solo salidas privadas)	11 days / 10 nights	N/A
EXPEDITION PROGRAMS	CODE	1 PAX	2 PAX	3 PAX	4-12 PAX	Departure day /Dia de Salida	DURATION/ Duración	3-12 PAX
UP TO THE ICEFIELD	EXP 01	N/A	1980	1640	1470	Tuesday/ Martes (November to April)	7 days / 6 nights	1470
ICEFIELD CIRCUIT	EXP 02	N/A	3050	2490	2250	Only private Departures (Solo salidas privadas)	11 days /10 nights	N/A
SAN LORENZO (3706mts)	EXP 03	N/A	3040	2480	2250	Only private Departures (Solo salidas privadas)	11 days /10 nights	N/A
SAN VALENTIN (4058mts)	EXP 04	N/A	4890	4210	3890	Only private Departures (Solo salidas privadas)	20 days /19 nights	N/A

OPTIONAL for any program: Transfer IN or OUT (BBA-Terra Luna) by Helicopter: USD 1200/pers/transfer (Minimum 2 PAX)

**TARIFAS / RATES 2023-2024 TERRA LUNA LODGE - Patagonia (Chile)**

**EXCURSIONS**

DESCRIPTION OF EXCURSIONS / descripción de las excursiones					PRICES/Tarifas (USD/pers.)				
<b>SIGHT SEEING EXCURSIONS:</b>	<b>All Incl.</b>	<b>Total Dur.</b>	<b>Age range</b>	<b>Level</b>	<b>SIGHT SEEING EXCURSIONS:</b>	<b>1 PAX</b>	<b>2 PAX</b>	<b>3 PAX</b>	<b>4-12 PAX</b>
TAMANGO + BAKER	SI	10h	/	All public	TAMANGO + BAKER	460	280	215	180
CHILE CHICO + JENIMENI	SI	10h	/	All public	CHILE CHICO + JENIMENI	450	230	160	130
EXPLORADORES VALLEY + MARBEL CHAPEL	SI	8h	/	All public	EXPLORADORES VALLEY + MARBEL CHAPEL	570	320	240	180
<b>TREKKING:</b>	<b>All Incl.</b>	<b>Total Dur.</b>	<b>Age range</b>	<b>Level</b>	<b>TREKKING:</b>	<b>1 PAX</b>	<b>2 PAX</b>	<b>3 PAX</b>	<b>4-12 PAX</b>
RIO MAQUÍ	SI	3-4h	/	Easy	RIO MAQUÍ	125	70	50	40
VERANADA / FOSILES	SI	5-6h	/	Moderate	VERANADA / FOSILES	260	140	100	75
LAKE LEONES + NAVIGATION TO GLACIER	SI	10-12h	5-80 years old	Medium	LAKE LEONES + NAVIGATION TO GLACIER	410	250	200	160
3 LAKES (LEONES/FIERO/CACHORRO)(2 days)	SI	2 days	5-80 years old	Moderate	3 LAKES (LEONES/FIERO/CACHORRO)(2 days)	920	620	520	460
HIDDEN LAKES (2 days)	SI	2 days	5-80 years old	Medium	HIDDEN LAKES (2 days)	710	550	490	450
SAN LORENZO BASE CAMP (3 days)	NO	3 days	5-80 years old	Medium	SAN LORENZO BASE CAMP (3 days)	1320	690	510	420
MULTIACTIVITY ADVENTURE (includes helicopter)	NO	5 days	15-75 years old	Medium	MULTIACTIVITY ADVENTURE (includes helicopter)	N/A	1510	1340	1190
<b>RAFTING:</b>	<b>All Incl.</b>	<b>Total Dur.</b>	<b>Age range</b>	<b>Level</b>	<b>RAFTING:</b>	<b>1 PAX</b>	<b>2 PAX</b>	<b>3 PAX</b>	<b>4-12 PAX</b>
RIO BAKER (with transfer)	SI	4h	18-70 years old	Easy	RIO BAKER (with transfer)	160	120	110	100
<b>KAYAKING</b>	<b>All Incl.</b>	<b>Total Dur.</b>	<b>Age range</b>	<b>Level</b>	<b>KAYAKING</b>	<b>1 PAX</b>	<b>2 PAX</b>	<b>3 PAX</b>	<b>4-12 PAX</b>
LAGUNA LA MANGA (with transfer)	SI	3h	18-70 years old	Easy	LAGUNA LA MANGA (with transfer)	140	120	110	100
<b>CANOPY:</b>	<b>All Incl.</b>	<b>Total Dur.</b>	<b>Age range</b>	<b>Level</b>	<b>CANOPY:</b>	<b>1 PAX</b>	<b>2 PAX</b>	<b>3 PAX</b>	<b>4-12 PAX</b>
CANOPY TERRA LUNA (COMPLETO)	SI	2h	10-70 years old	Moderate	CANOPY TERRA LUNA (COMPLETO)	180	90	70	50
CANOPY TERRA LUNA (SOLO AVION)	SI	5mn	10-70 years old	Moderate	CANOPY TERRA LUNA (SOLO AVION)	10	10	10	10
<b>JET BOAT:</b>	<b>All Incl.</b>	<b>Total Dur.</b>	<b>Age range</b>	<b>Level</b>	<b>JET BOAT:</b>	<b>1 PAX</b>	<b>2 PAX</b>	<b>3 PAX</b>	<b>4-10 PAX</b>
Valor HORA PATAGONIA JET (solo jet boat)	NO	/	/	All public	Valor HORA PATAGONIA JET (solo jet boat)	/	170	120	100
Valor HORA PITUFO JET (solo jet boat)	NO	/	/	All public	Valor HORA PITUFO JET (solo jet boat)	/	120	80	60
PTO GUADAL MARMOL CAVE + 3 ISLANDS	NO	1h	/	All public	PTO GUADAL MARMOL CAVE + 3 ISLANDS	/	80	60	40
PTO SANCHEZ + CAPILLA MARMOL	NO	4h	/	All public	PTO SANCHEZ + CAPILLA MARMOL	/	160	110	70
3 LAKES CIRCUIT (Carrera,Bertrand,Plomo with Flipper)	NO	4h	/	All public	3 LAKES CIRCUIT (Carrera,Bertrand,Plomo with Flipper)	/	150	100	80
LAKE LEONES + NAVIGATION TO GLACIER	NO	9h	5-85 years old	Moderate	LAKE LEONES + NAVIGATION TO GLACIER	/	340	270	230
SOLER VALLEY & GLACIER	NO	10h	5-85 years old	Moderate	SOLER VALLEY & GLACIER	/	340	270	230
FIERO LAKE & GLACIER	NO	10h	5-85 years old	Medium	FIERO LAKE & GLACIER	/	340	270	230
THE GLACIER ADVENTURE (Leones + Fiero) 2 day	NO	24h	5-85 years old	Medium	THE GLACIER ADVENTURE (Leones + Fiero) 2 day	/	450	400	350
<b>MOUNTAINEERING:</b>	<b>All Incl.</b>	<b>Total Dur.</b>	<b>Age range</b>	<b>Level</b>	<b>MOUNTAINEERING:</b>	<b>1 PAX</b>	<b>2 PAX</b>	<b>3 PAX</b>	<b>4-12 PAX</b>
LINDERO MAGALLANES	SI	8h	10-80 years old	Medium	LINDERO MAGALLANES	210	110	95	70
PUNTA CAMELLO	NO	3 days	10-80 years old	Medium	PUNTA CAMELLO	/	715	580	490
MIRADOR DEL SAN VALENTIN	NO	4 days	15-75 years old	Demanding	MIRADOR DEL SAN VALENTIN	/	960	825	740
CERRO MOCHO	NO	4 days	15-75 years old	Demanding	CERRO MOCHO	/	990	780	690
<b>OTHER EXCURSIONS &amp; ACTIVITIES:</b>	<b>All Incl.</b>	<b>Total Dur.</b>	<b>Age range</b>	<b>Level</b>	<b>OTHER EXCURSIONS &amp; ACTIVITIES:</b>	<b>1 PAX</b>	<b>2 PAX</b>	<b>3 PAX</b>	<b>4-12 PAX</b>
FLY FISHING IN LAKE GL CARRERA	SI	2h	/	All public	FLY FISHING IN LAKE GL CARRERA	150	100	80	70
FLY FISHING IN RIO BAKER	SI	4h	/	All public	FLY FISHING IN RIO BAKER	200	160	130	110
Many other alternatives...			upon request		Many other alternatives...			upon request	

## TARIFAS / RATES 2023-2024 TERRA LUNA LODGE - Patagonia (Chile)

### OTHER SERVICES: (Net Rates / Tarifas Netas)

MEALS:	English	Français	Español	PRICES / Tarifas	US\$	CLP\$
BREAKFAST	CB	PD	D	/breakfast	14	12600
BOX LUNCH (Picnic)	BL	P	P	/box lunch (picnic)	18	16200
LUNCH	L	D	A	/lunch	30	27000
DINER	D	DR	C	/diner	35	31500
COFFEE BREAK	BK	BK	BK	/coffe break	18	16200
FULL BOARD	D	DR	C	/day	60	54000

TRANSFERS:	CODE	Duration	PAX	PRICES / Tarifas	US\$	CLP\$
COIHAIQUE-BBA AIRPORT (1-4 PAX)	GXQ-BBA 4	45mn	1-4 PAX	/ transfer (excento IVA)	80	76000
COIHAIQUE-BBA AIRPORT (5-12 PAX)	GXQ-BBA 12	45mn	5-12 PAX	/ transfer (excento IVA)	120	114000
TERRA LUNA - VALLE LEONES	TLA-VL	2h	1-12 PAX	/ transfer (excento IVA)	150	142500
TERRA LUNA - COIHAIQUE (or BBA)	BBA-TLA	5h	1-12 PAX	/ transfer (excento IVA)	400	380000
TERRA LUNA - TRANQUILO	TLA-TQL	45 min	1-12 PAX	/ transfer (excento IVA)	150	142500
TERRA LUNA - COCHRANE	TLA-CHR	1h30	1-12 PAX	/ transfer (excento IVA)	150	142500
TERRA LUNA - CHILE CHICO	CCH-TLA	2h	1-12 PAX	/ transfer (excento IVA)	270	256500
TERRA LUNA - LOS ANTIGUOS	TLA-LAN	2h15	1-12 PAX	/ transfer (excento IVA)	300	285000
TERRA LUNA - CRUCE EL MAITEN	TLA-C.MTN	15min	1-12 PAX	/ transfer (excento IVA)	30	28500
TERRA LUNA - PUERTO BERTRAND	TLA-P.BER	45min	1-12 PAX	/ transfer (excento IVA)	110	104500
TERRA LUNA - PASO ROBALLOS	TLA-P.ROB	4h	1-12 PAX	/ transfer (excento IVA)	320	304000
TERRA LUNA - FUNDO SAN LORENZO	TLA-FSLO	4h	1-12 PAX	/ transfer (excento IVA)	320	304000
TERRA LUNA - AERODROMO LEON	TLA-SCLO	45min	1-12 PAX	/ transfer (excento IVA)	80	76000
TERRA LUNA - AERODROMO COSMELLI	TLA-SCMC	20min	1-12 PAX	/ transfer (excento IVA)	60	57000
TERRA LUNA - FINAL VALLE EXPLORADORES	TLA-VEXP	3h	1-12 PAX	/ transfer (excento IVA)	260	247000
TERRA LUNA - TORTEL (1 day)	TLA-TORT	5h	1-12 PAX	/ transfer (excento IVA)	400	380000
TERRA LUNA - VILLA O'HIGGINS (1 day)	TLA-VOGG	9h	1-12 PAX	/ transfer (excento IVA)	550	522500
TERRA LUNA - COMODORO RIVADAVIA (1 day) (ARGENTINA)	TLA-CRVA	12h	1-12 PAX	/ transfer (excento IVA)	900	855000
TERRA LUNA - PTO CHACABUCO (1 day)	TLA-PCH	7h	1-12 PAX	/ transfer (excento IVA)	500	475000

RENTALS:	CODE	Duration	PAX	/item	US\$	CLP\$
RENT A BIKE (1 hour)	BIKE	1h	1 PAX	/bike	10	9500
RENT A BIKE (Full day = max 12h)	BIKE	1 day	1 PAX	/bike	40	38000
RENT A HORSE (2 hours)	HORSE	2h	1 PAX	/horse	50	45000
RENT A HORSE (half day = max 4h)	HORSE	4h	1 PAX	/horse	90	80000
RENT A CYCLE BOAT (Pedalo)	PEDALO	1h	1-4 PAX	/cycle boat	20	19000
RENT A CYCLE BOAT (Pedalo)	PEDALO	1 day	1-4 PAX	/cycle boat	60	57000
RENT A KAYAK (1 hour)	KAYAK	1h	1 PAX	/kayak	15	15000
RENT A KAYAK (Full day = max 12h)	KAYAK	1 day	1 PAX	/kayak	50	48000
RENT A CANOE (1 hour)	CANOE	1h	2 PAX	/canoe	20	19000
RENT A CANOE (Full day = max 12h)	CANOE	1 day	2 PAX	/canoe	60	57000

GUIDES:	CODE	Duration	/item	US\$	CLP\$
LOCAL GUIDE	L. GUIDE	1 day	(+ all eventual expenses)	100	90000
PORTER	PORTER	1 day	(+ all eventual expenses)	100	90000

FISHING / MOUNTAINING GUIDE	F/M GUIDE	1 day	(+ all eventual expenses)	<b>160</b>	<b>144000</b>
BILINGUAL GUIDE (English / French)	B. GUIDE	1 day	(+ all eventual expenses)	<b>130</b>	<b>117000</b>
<b>OTHER SERVICES:</b>			<b>/item</b>	<b>US\$</b>	<b>CLP\$</b>
FOGON	FOGON	1h	(only upon request)	<b>11</b>	<b>10000</b>
SAUNA (1-6 PAX)	SAUNA	max 2h	(only upon request)	<b>35</b>	<b>31500</b>
HOT TUB (1-8 PAX)	HOT TUB	max 2h	(only upon request)	<b>65</b>	<b>60000</b>
MASSAGE	MASSAGE	from 30mn to 1h	(only upon request)	<b>ask</b>	<b>ask</b>
LAUNDRY	LAUNDRY	5kg	/charge	<b>23</b>	<b>21000</b>