

TARIFAS / RATES 2018-2019 TERRA LUNA LODGE - Patagonia (Chile)

Lodging Rates (with breakfast) / Tarifas Alojamiento (con desayuno)

Location (Precio por noche/Hab) (DOLARES US\$)	1-2 PAX	3-4 PAX	5-6 PAX	Location (Precio por noche/Hab) (PESOS CLP)	1-2 PAX	3-4 PAX	5-6 PAX
MAIN LODGE (APPARTMENT / NIGHT)	130	170	190	MAIN LODGE (APPARTMENT / NIGHT)	96000	125000	140000
SAN VALENTIN (ROOM / NIGHT)	100	120	N/A	SAN VALENTIN (ROOM / NIGHT)	74000	89000	N/A
IGLUS (ROOM / NIGHT)	120	N/A	N/A	IGLUS (ROOM / NIGHT)	90000	N/A	N/A
TREE ROOMS "EL NIDO" (ROOM/ NIGHT)	140	160	N/A	TREE ROOMS "EL NIDO" (ROOM/ NIGHT)	103000	118000	N/A
"CASA DEL PIRATA" (ROOM/NIGHT)	140	N/A	N/A	"CASA DEL PIRATA" (ROOM/NIGHT)	103000	N/A	N/A
"JACUZZI" ROOM (ROOM/ NIGHT)	140	N/A	N/A	"JACUZZI" ROOM (ROOM/ NIGHT)	103000	N/A	N/A
"CAMPO DE HIELO" (SUPERIOR ROOM/NIGHT)	200	220	N/A	"CAMPO DE HIELO" (SUPERIOR ROOM/NIGHT)	147000	162000	N/A
FAMILY HOUSE (CABIN / NIGHT)	150	180	200	FAMILY HOUSE (CABIN / NIGHT)	111000	133000	148000
MINIROOM "RINCONCITO" (ROOM / NIGHT)	50	N/A	N/A	MINIROOM "RINCONCITO" (ROOM / NIGHT)	37000	N/A	N/A
BUNGALOW "SAN LORENZO" (CABIN / NIGHT)	130	150	N/A	BUNGALOW "SAN LORENZO" (CABIN / NIGHT)	96000	111000	N/A
BUNGALOW "EL CRISTAL" (CABIN / NIGHT)	150	180	200	BUNGALOW "EL CRISTAL" (CABIN / NIGHT)	111000	133000	148000
CAMP HUT "LA CUEVA" (REFUGE / NIGHT)	70	N/A	N/A	CAMP HUT "LA CUEVA" (REFUGE / NIGHT)	52000	N/A	N/A
CAMP HUT "LA CONEJERA" (REFUGE / NIGHT)	70	N/A	N/A	CAMP HUT "LA CONEJERA" (REFUGE / NIGHT)	52000	N/A	N/A
LOW SEASON USD (May 01 - August 31) : -30% discount (only lodging)				TEMPORADA BAJA USD (01 Mayo - 31 Agosto): -30% de descuento (solo alojamiento)			

NOTA: Todas las alternativas de alojamiento dan derecho a 1 noche gratis cada 6 noches pagadas (ALTA & BAJA TEMPORADA)
NOTE: All lodging alternatives give 1 night free for each 6 paying nights (HIGH & LOW SEASON)

All Inclusive Programs / Programas Todo Incluido

(Transfer In & Out - Lodging - Full Board - Guide - Daily Excursions)

HIGH SEASON USD (01 September - 30 April) Private Services						HIGH SEASON Regular Departures / Salidas Regulares		
ACTIVE PROGRAMS	CODE	1 PAX	2 PAX	3 PAX	4-12 PAX	Departure / Salida	Duración	3-12 PAX
WONDERS OF LAKE GENERAL CARRERA	TL 01	1830	1150	950	790	Tuesday & Friday / Martes y Viernes	4 days / 3 nights	790
FLY FISHING TERRA LUNA	TL 02	2550	1620	1320	1150	(Solo salidas privadas)	5 days / 4 nights	N/A
TERRA LUNA MULTI-ACTIVITIES	TL 03	2525	1620	1330	1180	Friday / Viernes	6 days / 5 nights	1180
LAKES & FJORDS OF AYSÉN	TL 04	3390	2160	1760	1490	Tuesday / Martes	7 days / 6 nights	1490
PATAGONIAN GLACIERS (with 1 night camp)	TL 05	N/A	2015	1680	1490	Tuesday / Martes	7 days / 6 nights	1490
FULL CARRETERA AUSTRAL	TL 06	N/A	3730	2960	2580	Friday / Viernes	10 days / 9 nights	2580
THE GLACIER CONNECTION (with 1 night camp)	TL 07	N/A	1810	1510	1350	Friday / Viernes	5 days / 4 nights	1350
WILD PATAGONIA EXPERIENCE (with 3 nights camp)	TL 08	N/A	1690	1420	1250	Friday / Viernes	5 days / 4 nights	1250
EXPEDITION PROGRAMS	CODE	1 PAX	2 PAX	3 PAX	4-12 PAX	Departure / Salida	Duración	3-12 PAX
TREK CERRO HYADES	EXP 01	N/A	2045	1580	1350	1st Tuesday/ 1er Martes (November to April)	7 days / 6 nights	1.350
UP TO THE ICEFIELD	EXP 02	N/A	1870	1490	1290	Tuesday/ Martes (November to April)	7 days / 6 nights	1.290
ICEFIELD CIRCUIT	EXP 03	N/A	3000	2330	1990	1st Tuesday/ 1er Martes (November to April)	11 days / 10 nights	N/A
SAN LORENZO (3706mts)	EXP 04	N/A	3070	2320	2150	Only Privated Departures	11 days / 10 nights	N/A
SAN VALENTIN (4058mts)	EXP 05	N/A	4750	3750	3590	Only Privated Departures	20 days / 19 nights	N/A
THE DESCENT OF RIO BAKER (kayaking)	EXP 06	N/A	2260	1990	1750	Only Privated Departures	7 days / 6 nights	N/A
INDOMITABLE PATAGONIA	EXP 07	N/A	1620	1310	1090	Only Privated Departures	7 days / 6 nights	N/A
Jet boat supplement (if not included in program): US\$ 100/pers./day						Suplemento Jet boat (si no esta incluido en el programa): US\$ 100/pers.		

OTHER SERVICES: (Net Rates / Tarifas Netas)

MEALS:	English	Français	Español	PRICES / Tarifas	US\$	CLP\$
BREAKFAST	CB	PD	D	/breakfast	included	incluido
BOX LUNCH (Picnic)	BL	P	P	/box lunch (picnic)	12	9000
LUNCH	L	D	A	/lunch	25	17900
DINER	D	DR	C	/diner	25	17900
COFFEE BREAK	BK	BK	BK	/coffe break	10	7400
FULL BOARD	D	DR	C	/day	45	33000
TRANSFERS:	CODE	Duration	PAX	PRICES / Tarifas	US\$	CLP\$
COIHAIQUE-BBA AIRPORT (1-4 PAX)	GXQ-BBA 4	45mn	1-4 PAX	/ transfer (excento IVA)	80	54000
COIHAIQUE-BBA AIRPORT (5-12 PAX)	5XQ-BBA 12	45mn	5-12 PAX	/ transfer (excento IVA)	120	80000
TERRA LUNA - VALLE LEONES	TLA-VL	2h	1-12 PAX	/ transfer (excento IVA)	150	100000
TERRA LUNA - COIHAIQUE (or BBA)	BBA-TLA	5h	1-12 PAX	/ transfer (excento IVA)	400	268000

TERRA LUNA - TRANQUILO	TLA-TQL	45 min	1-12 PAX	/ transfer (excento IVA)	150	100000
TERRA LUNA - COCHRANE	TLA-CHR	1h30	1-12 PAX	/ transfer (excento IVA)	150	100000
TERRA LUNA - CHILE CHICO	CCH-TLA	2h	1-12 PAX	/ transfer (excento IVA)	270	181000
TERRA LUNA - LOS ANTIGUOS	TLA-LAN	2h15	1-12 PAX	/ transfer (excento IVA)	300	200000
TERRA LUNA - CRUCE EL MAITEN	TLA-C.MTN	15min	1-12 PAX	/ transfer (excento IVA)	30	20000
TERRA LUNA - PUERTO BERTRAND	TLA-P.BER	45min	1-12 PAX	/ transfer (excento IVA)	110	74000
TERRA LUNA - PASO ROBALLOS	TLA-P.ROB	4h	1-12 PAX	/ transfer (excento IVA)	320	214000
TERRA LUNA - FUNDO SAN LORENZO	TLA-FSLO	4h	1-12 PAX	/ transfer (excento IVA)	320	214000
TERRA LUNA - AERODROMO LEON	TLA-SCLO	45min	1-12 PAX	/ transfer (excento IVA)	80	54000
TERRA LUNA - AERODROMO COSMELLI	TLA-SCMC	20min	1-12 PAX	/ transfer (excento IVA)	60	40000
TERRA LUNA - FINAL VALLE EXPLORADORES	TLA-VEXP	3h	1-12 PAX	/ transfer (excento IVA)	260	174000
TERRA LUNA - TORTEL (1 day)	TLA-TORT	5h	1-12 PAX	/ transfer (excento IVA)	400	268000
TERRA LUNA - VILLA O'HIGGINS (1 day)	TLA-VOGG	9h	1-12 PAX	/ transfer (excento IVA)	550	368000
TERRA LUNA - COMODORO RIVADAVIA (1 day) (ARGENTINA)	TLA-CRVA	12h	1-12 PAX	/ transfer (excento IVA)	900	603000
TERRA LUNA - PTO CHACABUCO (1 day)	TLA-PCH	7h	1-12 PAX	/ transfer (excento IVA)	500	335000

RENTALS:	CODE	Duration	PAX	/item	US\$	CLP\$
RENT A BIKE (1 hour)	BIKE	1h	1 PAX	/bike	5	3600
RENT A BIKE (Full day = max 12h)	BIKE	1 day	1 PAX	/bike	15	11000
RENT A HORSE (1 hour)	HORSE	1h	1 PAX	/horse	20	15000
RENT A HORSE (Full day = max 12h)	HORSE	1 day	1 PAX	/horse	80	59000
RENT A CYCLE BOAT (Pedalo)	PEDALO	1h	1-4 PAX	/cycle boat	20	14000
RENT A CYCLE BOAT (Pedalo)	PEDALO	1 day	1-4 PAX	/cycle boat	60	44000
RENT A KAYAK (1 hour)	KAYAK	1h	1 PAX	/kayak	15	11000
RENT A KAYAK (Full day = max 12h)	KAYAK	1 day	1 PAX	/kayak	50	37000
RENT A CANOE (1 hour)	CANOE	1h	2 PAX	/canoe	20	15000
RENT A CANOE (Full day = max 12h)	CANOE	1 day	2 PAX	/canoe	60	44000

GUIDES:	CODE	Duration	/item	US\$	CLP\$
LOCAL GUIDE	L. GUIDE	1 day	(+ all eventual expenses)	80	59000
PORTER	PORTER	1 day	(+ all eventual expenses)	100	74000
FISHING / MOUNTAINERING GUIDE	F/M GUIDE	1 day	(+ all eventual expenses)	150	111000
BILINGUAL GUIDE (English / French)	B. GUIDE	1 day	(+ all eventual expenses)	120	89000

OTHER SERVICES:	CODE	Duration	/item	Price USD	Precio \$
SAUNA (1-6 PAX)	SAUNA	max 2h	(only upon request)	30	22000
HOT TUB (1-8 PAX)	HOT TUB	max 2h	(only upon request)	50	37000
MASSAGE	MASSAGE	1h	(only upon request)	50	37000
LAUNDRY	LAUNDRY	5kg	/charge	20	15000

EXCURSIONS

DESCRIPTION OF EXCURSIONS / descripción de las excursiones					PRICES/Tarifas				
SIGHT SEEING EXCURSIONS:	All Incl.	Total Dur	Age range	Level	SIGHT SEEING EXCURSIONS:	1 PAX	2 PAX	3 PAX	4-12 PAX
BOAT EXCURSION TO LAKE CAVE + ISLAND	SI	1-2h	/	All public	BOAT EXCURSION TO LAKE CAVE + ISLAND	55	35	30	25
TAMANGO + BAKER	SI	10h	/	All public	TAMANGO + BAKER	420	240	180	130
MARBEL CHAPEL (direct lake crossing from Terra Luna)	SI	3h	/	All public	MARBEL CHAPEL (direct lake crossing from Terra Luna)	280	140	90	50
CHILE CHICO + JENIMENI	SI	10h	/	All public	CHILE CHICO + JENIMENI	450	230	160	110
EXPLORADORES VALLEY + MARBEL CHAPEL	SI	8h	/	All public	EXPLORADORES VALLEY + MARBEL CHAPEL	470	270	200	150
LAGUNA SAN RAFAEL (1 DAY) (from/to TLA)	NO	19h	90 years o	Moderate	LAGUNA SAN RAFAEL (1 DAY) (from/to TLA)	/	530	470	420
LAGUNA SAN RAFAEL (2 DAYS) (from/to TLA)	NO	2 Days	90 years o	Moderate	LAGUNA SAN RAFAEL (2 DAYS) (from/to TLA)	/	850	730	650
TREKKING:	All Incl.	Total Dur	Age range	Level	TREKKING:	1 PAX	2 PAX	3 PAX	4-12 PAX
RIO MAQUÍ	SI	3-4h	/	Easy	RIO MAQUÍ	110	65	50	40
LAKE BERTRAND	SI	4-5h	/	Easy	LAKE BERTRAND	155	85	60	45
VERANADA / FOSILES	SI	5-6h	/	Moderate	VERANADA / FOSILES	190	105	75	55
LAKE LEONES + NAVIGATION TO GLACIER	SI	10-12h	80 years o	Medium	LAKE LEONES + NAVIGATION TO GLACIER	370	220	170	130
LAKE MELIQUINA	SI	10-12h	80 years o	Demanding	LAKE MELIQUINA	390	210	140	100
3 LAKES (LEONES/FIERO/CACHORRO)(2 days)	SI	2 days	80 years o	Moderate	3 LAKES (LEONES/FIERO/CACHORRO)(2 days)	670	460	390	320
HIDDEN LAKES (2 days)	SI	2 days	80 years o	Medium	HIDDEN LAKES (2 days)	650	350	250	200
SAN LORENZO BASE CAMP (3 days)	NO	3 days	80 years o	Medium	SAN LORENZO BASE CAMP (3 days)	940	525	390	300
TREKKING "INDIANA JONES"	NO	4 days	-75 years o	Demanding	TREKKING "INDIANA JONES"	960	600	490	430
RAFTING:	All Incl.	Total Dur	Age range	Level	RAFTING:	1 PAX	2 PAX	3 PAX	4-12 PAX
RIO BAKER (with transfer)	SI	4h	-70 years o	Easy	RIO BAKER (with transfer)	140	120	110	100

CANOPY:	All Incl.	Total Dur	Age range	Level	CANOPY:	1 PAX	2 PAX	3 PAX	4-12 PAX
CANOPY TERRA LUNA (COMPLETO)	SI	2h	-70 years o	Moderate	CANOPY TERRA LUNA (COMPLETO)	60	50	40	40
CANOPY TERRA LUNA (SOLO AVION)	SI	5mn	-70 years o	Moderate	CANOPY TERRA LUNA (SOLO AVION)	8	8	8	8
JET BOAT:	All Incl.	Total Dur	Age range	Level	JET BOAT:	1 PAX	2 PAX	3 PAX	4-10 PAX
Valor HORA PATAGONIA JET (solo jet boat)	NO	/	/	All public	Valor HORA PATAGONIA JET (solo jet boat)	310	155	105	70
Valor HORA PITUFO JET (solo jet boat)	NO	/	/	All public	Valor HORA PITUFO JET (solo jet boat)	200	100	65	40
PTO GUADAL MARMOL CAVE + 3 ISLANDS	NO	1h	/	All public	PTO GUADAL MARMOL CAVE + 3 ISLANDS	140	70	55	30
PTO SANCHEZ + CAPILLA MARMOL	NO	4h	/	All public	PTO SANCHEZ + CAPILLA MARMOL	290	150	100	60
LAKES CIRCUIT (Carrera,Bertrand,Plomo with Flipper)	NO	4h	/	All public	LAKES CIRCUIT (Carrera,Bertrand,Plomo with Flipper)	280	140	95	70
LAKE LEONES + NAVIGATION TO GLACIER	NO	9h	85 years o	Moderate	LAKE LEONES + NAVIGATION TO GLACIER	630	320	220	200
SOLER VALLEY / GLACIER	NO	10h	85 years o	Moderate	SOLER VALLEY / GLACIER	590	300	200	170
SOLER VALLEY + TREK GLACIAR NEF (2 days)	NO	24h	85 years o	Moderate	SOLER VALLEY + TREK GLACIAR NEF (2 days)	840	550	460	380
THE GLACIER ADVENTURE (Leones + Fiero) 2 day	NO	24h	85 years o	Moderate	THE GLACIER ADVENTURE (Leones + Fiero) 2 day	790	420	380	330
PTO CRISTAL + PTO SANCHEZ + CAPILLA MARMOL	NO	7h	/	All public	PTO CRISTAL + PTO SANCHEZ + CAPILLA MARMOL	500	250	190	120
PTO CRISTAL	NO	5h	/	All public	PTO CRISTAL	440	220	160	90
MOUNTAINEERING:	All Incl.	Total Dur	Age range	Level	MOUNTAINEERING:	1 PAX	2 PAX	3 PAX	4-12 PAX
LINDERO MAGALLANES (1700m)	SI	8h	-80 years o	Medium	LINDERO MAGALLANES (1700m)	210	110	80	65
PUNTA CAMELLO (3 days trek or 2 days with jet)	NO	2-3 days	-80 years o	Medium	PUNTA CAMELLO (3 days trek or 2 days with jet)	-	550	430	390
CERRO MOCHO (4 days trek o 3 days with jet)	NO	3-4 days	-75 years o	Demanding	CERRO MOCHO (4 days trek o 3 days with jet)	-	770	600	510
UP TO THE ICEFIELD	NO	7 days	-75 years o	Demanding	UP TO THE ICEFIELD	See programs			
ICEFIELD CIRCUIT	NO	11 days	-75 years o	Strenuous	ICEFIELD CIRCUIT	See programs			
SAN LORENZO (3706m)	NO	11 days	-75 years o	Strenuous	SAN LORENZO (3706m)	See programs			
SAN VALENTIN (4058m)	NO	20 days	-75 years o	Strenuous	SAN VALENTIN (4058m)	See programs			
OTHER EXCURSIONS & ACTIVITIES:	All Incl.	Total Dur	Age range	Level	OTHER EXCURSIONS & ACTIVITIES:	1 PAX	2 PAX	3 PAX	4-12 PAX
FLY FISHING IN LAKE GL CARRERA	SI	2h	/	All public	FLY FISHING IN LAKE GL CARRERA	140	90	70	60
FLY FISHING IN RIO BAKER	SI	4h	/	All public	FLY FISHING IN RIO BAKER	150	110	90	80
Many other alternatives...		upon request			Many other alternatives...	upon request			

